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BEYOND THE 1040:

CORPORATION PARTNERSHIP & LLC RETURNS

2014 Forms & Schedules

Linda Keith, CPA
PO Box 1366
OLYMPIA, WA 98507
360.455.1569

www.LindaKeithCPA.com

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GENERAL PARTNERSHIP

A business owned by two or more persons.

ADVANTAGES:

- Two heads are better than one.
- More resources: capital, contacts, equipment, experience.

DISADVANTAGES:

- Agency: All partners can bind the partnership in legal agreements.
- Unlimited liability: ALL partners are jointly and severally liable for partnership debts.
- Conflict among partners: hours worked, direction of company, amount and timing of partner withdrawals, large expenditures.
- More record-keeping, paperwork than proprietorship.

TAX FORM:

Form 1065 Partnership Return Schedule K-1, Partner's share of income (loss)

TAX IMPACT ON OWNER:

Owner is taxed on his/her share of the profits of the business plus guaranteed payments (somewhat equivalent to salary, see page 3-23).

This frequently will be different than the cash withdrawals and will not take into consideration cash contributed to the partnership

CONSIDERATIONS FOR THE CONSUMER OR MORTGAGE LENDER OR FOR ANALYSIS OF THE PERSONAL GUARANTEE ON A BUSINESS LOAN:

The amount of income included in the personal tax return on Schedule E is a tax number. It does not represent the cashflow generated by the business. It also does not represent cash actually withdrawn by the owner.

Generally, if the borrower does not have sufficient ownership %, we use the actual cashflow from the K-1 (partner withdrawals plus guaranteed payments ...less capital contributed if recurring).

General Partnerships

If the borrower has sufficient ownership % of the partnership use the cashflow available to the borrower/owner.

Your company's internal guidelines, rather than the traditional 51%, determine sufficient ownership %. I have seen this as low as 15% and as high as 35%. We are interested in access to cashflow and exposure to risk.

A 25% ownership is commonly used as a cutoff for determining whether you must review the full partnership return and use cashflow available instead of K-1 actual cashflow

CONSIDERATIONS FOR THE SECONDARY MARKET RESIDENTIAL MORTGAGE ORIGINATORS:

Some secondary market lenders use K-1 ordinary income plus guaranteed payments. This is not cashflow. (Sorry Fannie!)

That said, when originating a loan you are going to sell, you need to make a qualifying loan. Understand the requirements to make a qualifying loan and what, if any, flexibility there might be.

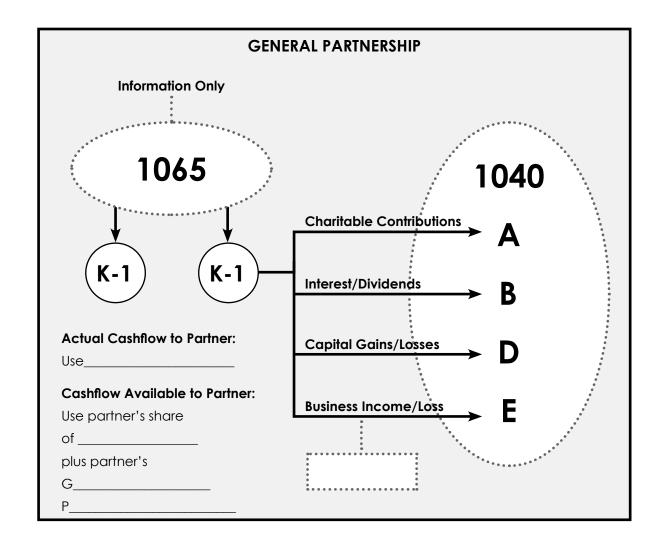
CONSIDERATIONS FOR THE BUSINESS LENDER:

Your primary interest is whether the cashflow from operations is sufficient to adequately service current and proposed debt. Equally important is whether the business appears to be healthy. Watch for major changes or a shift from a stable to a fast-growing or declining business.

Commercial lenders often choose not to assume that excess partnership cashflow will be drawn out in the form of additional partner withdrawals when doing the analysis for the personal guarantee. Consider leaving enough excess cashflow to provide adequate debt coverage (example 1.2 Debt Coverage Ratio) and only assume distribution of the remainder of the excess.

Self-Study Students

See page 3-3 to complete diagram on next page.



Page #s are from full manual.

LIMITED PARTNERSHIP

The limited partnership is a business owned by more than one person. In this case, however, some of the partners are allowed to limit their liability to the amount they have invested in the partnership.

You will recall that in a 'regular' (general) partnership each partner is jointly and severally liable for all debts.

In order to have limited liability, however, the limited partners may not be involved in the management of the business. They are investors only.

ADVANTAGES:

- Source of additional capital for the business venture.
- Limited liability for 'investor' partners

DISADVANTAGES:

- There must be at least one general partner.
- The limited partners do not have control of management. (Of course, this may be an advantage to the general partner!)

TAX FORMS:

Same as partnership

TAX IMPACT ON OWNER:

They will be allocated their share of income/loss from the partnership. This will not be the same as cashflow. Originally limited partnerships were set up to throw off losses to give tax shelter to the investors.

The Tax Reform Act of 1986 greatly restricted this through the use of passive activity loss rules

CONSIDERATIONS FOR THE LENDER:

You will need to see the K-1 to determine if any cash is moving to or from the investor.

Often, contributions to a limited partnership are a one-time only investment and should not be counted against the borrower any more than you would count a purchase of stock against your borrower's cashflow.

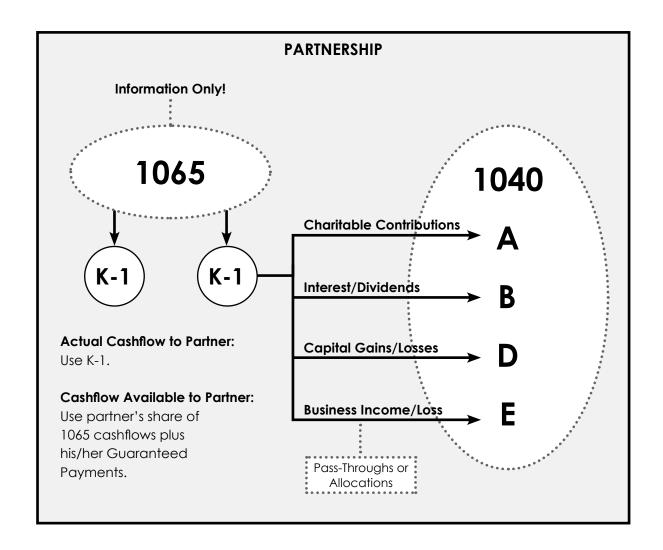
Limited Partnership

Some limited partners have an obligation to inject capital over a period of time. You must determine if the borrower/ investor will have to continue to make capital contributions.

If cash is being distributed it may not be consistent enough for you to count as recurring cashflow.

When the limited partnership is dissolved because the investment is over (common with real estate and oil & gas partnerships) the gain or loss on the investment will show up on Schedule D as a capital gain. This is often treated as nonrecurring similar to capital gains from stock sales.

The fact that the borrower is a limited partner does not necessarily mean that cashflow is nonrecurring. Consider the circumstances.



Page #s are from full manual.

LIMITED LIABILITY COMPANIES

Limited Liability Companies (LLC's) are a creature of the state and rules/definitions vary somewhat from state to state. Single-owner LLCs file in the 1040. Multiowner LLCs often choose to file a 1065 return. If so, they are a hybrid entity combining the pass-through attributes of a partnership with limited liability. Sounds like an S corporation? You are absolutely right.

ADVANTAGES:

- Pass-thru that does not require a 'general' partner with unlimited liability.
- Avoids double taxation of corporations.
- Fewer limitations on size and types of owners and activities than an S corporation.
- More flexibility in distributions than S Corporations.

DISADVANTAGES:

- The earnings of 'active' owners are subject to self-employment tax.
- When used to protect real estate investments (single-asset entities) title, loans, insurance and all documents must be properly drawn to reflect the LLC instead of the 'individual' owner.

LLC MEMBER-MANAGERS

A member-manager is any owner of an LLC who, alone or together with others, has the continuing exclusive authority to make the management decisions necessary to conduct the business for which the LLC was formed.

If there are not elected or designated membermanagers, each owner is treated as a membermanager.

Member-managers may be the Designated Tax matters Partner and the income from the activity can be included in the non-passive category and therefore, if losses, can offset other types of income for tax considerations.

Limited Liability Companies

LIMITED LIABILITY PARTNERSHIPS

LLPs or their variations (Professional Limited Liability Partnerships or Professional Limited Liability Companies) are similar to the more familiar Inc, PS designation for corporations. These vary by state, but are opportunities for licensed professionals to enter into practice with other licensed professionals.

Generally available to doctors, attorneys, architects, accountants and the like, these licensed professionals still have personal liability for their own professional actions but have limited liability for the professional actions of their 'partners'.

TAX FORMS:

Same as partnership in most cases. To be treated as a partnership, the LLC can only have one of the following:

- Free transferability of assets
- Centralized management
- Continuity of life

If a one-owner LLC is allowed in your state, that entity can file a Schedule C in the owner's 1040.

COMPARISONS WITH OTHER TYPES OF ENTITIES:

Sole Proprietorships

LLCs can be a one-person entity but avoids the unlimited liability of the sole proprietor.

General Partnerships

A multi-member LLC is often taxed like a partnership but the owners (members) are not personally liable like general partners are, even if active in the business.

Limited Partnerships

Taxed the same, but LLC owners can have limited liability even if they are active in the business. Limited Partners cannot be active in the business. And LLCs do not have to have at least one fully liable owner like Limited Partnerships do.

S Corporations

LLCs have fewer restrictions than S Corps. LLCs have flexibility in allocating income and expenses disproportionately. S corporations cannot have more than 100 shareholders or shareholders who are nonresident aliens.

May file Schedule C for Sole Proprietorship, 1120 Corporate Return or 1065 Partnership Return depending on the State, the number of owners and the way the LLC was formed.

C Corporations

LLCs most often choose not to be taxpaying entities: they pass through their income, losses and credits to the individual owners. C Corporations can be doubly taxed when shareholders wish to take capital out in the form of dividends. An LLC can be run less formally than a corporation.

A plus for the corporation, if not all of the income is taken out as wage to the owners, the amount left in for growth is often taxed at a lower rate than the owners rates.

TAX IMPACT ON OWNER:

This depends on how the LLC chooses to file. Single-owner LLCs are taxed on the 1040. Multi-owner LLCs often are pass-thru filing the 1065.

CONSIDERATIONS FOR THE LENDER:

If reported as a partnership, determine cashflow to the entity and to the owner as you would for any partnership.

Be aware, though, that the 'members' of the LLC have limited liability compared to general partners. Thus, their risk exposure is more like that of a corporate owner.

If reported as a corporation or a sole proprietorship, determine cashflow based on the rules for those types of entities.

1 24 Page #s are from full manual.	



EXCERPT FROM THE MANUAL:

BEYOND THE 1040:

CORPORATION PARTNERSHIP & LLC RETURNS

Corporations

Form 1120					U.S. Corporation Income Tax Return						ОМ	B No. 1545-01	123		
Department of the Treasury					For calendar year 2014 or tax year beginning, 2014, ending,							2014			
A Ch		nue Ser	vice	int int	Name	about Form 1120 a	ina its	separate instruc	tions is	s at www.irs.g			idemāldie		
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	14											. 14		3,64	
p F D O	15	•										. 15		•	30.
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UL	17	Tax	es and li	censes						👝		. 17		18,32	29.
C T M	18	Inte	est							🧿 DEF	BT LIST	18		8,77	72.
0 т	19	Cha	ritable co	ontributions						<u>.</u>		. 19			
N A S T	20	Dep	reciation	from Form 4	1562 not cl	aimed on Form 112	25-A or	elsewhere on retu	urn (atta	ich 🗿 EQU	IP LIST	20		4,71	L3.
s o	21	Dep	letion									. 21			
E Ñ E S	22	Adv	ertising.									. 22		14,99) 4.
l o	23	Pen	sion, pro	fit-sharing, e	tc, plans							. 23			
N N S	24	Emp	loyee be	enefit prograi	ms							. 24		8,81	11.
T D	25	Don	nestic pro	oduction activ	vities dedu	ction (attach Form	8903) .					. 25			
CU	26	Othe	r deduction	ns (attach state	ment) Şee	Other Deductions S	Stateme	enț				. 26		34,43	33.
T Č	27	Tota	al deduc	tions. Add li	nes 12 thro	ough 26					•	27		244,63	35.
O I	28	Taxa	ble income	e before net ope	erating loss d	eduction and special de	eductions	s. Subtract line 27 fror	m line 11	START HE	RE >>	28		10,66	54.
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· n	31	Tota	ıl tax (Sc	hedule J. Pa	rt I. line 11)		SUBTRACT F	ROM	CASHFLC)W >>	31			00.
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FÑ	33					ons) Check if Form		•			X	33		2	26.
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A M	35					an the total of lines						. 35		1,02	<u> </u>
REFUNDABLE	36				•	ed to 2015 estimated				1	nded ►	36			
_									tatements	•			May t	ne IRS discuss	<u> </u>
Sign	ı ar	nd belief,	it is true, co	orrect, and comp	lete. Declarati	nined this return, including on of preparer (other than	taxpaye	r) is based on all informa	ation of wh	ich preparer has a	ny knowled	dgĕ.	this re	turn with the rer shown belo	
Her) _				(see ii	nstructions)?	,,,,
		Signa	ture of offic				Da		Tir	tle			ل_	Yes	No
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										F	Phone no.				

Is it a significant source of income or risk for the borrower?

Overview

This only takes a few minutes and gives a quick thumbnail sketch of the business...

Pg 3 Sch K Ln 1: If cash basis, be careful drawing conclusions from comparison of years. If accrual, OK to compare.

Pg 3 Sch K Ln 2: What type of business are they in? **Pg 3 Sch K Ln 4:** Who are the shareholders with over 50%?

Pg 4 Sch K Ln 10: # of shareholders

Pg 4 Sch K Ln 13: If yes, there may be no Schedule L or M-1.

Pg 1: Top Fiscal or calendar year?Pg 1 Box C: Date Incorporated

Pg 1 Ln E: Initial or final return... They may have changed entity type. Partial year?

Pg 1 Ln 1c: Gross Receipts
Pg 1 Ln 12: Comp of Officers
Pg 1 Ln 13: Salaries & wages
1125-A Ln 3: Cost of Labor
Pg 1 Ln 16: How much is rent?

Pg 1 Ln 18: Interest (Need debts. See Page 2-5 for detailed debt list.)

derdiled debt list.)

Pg 1 Ln 20: Depreciation... Review equipment list if attached for size/scope of business and whether they are replacing as a healthy business would.

COMMERCIAL LENDERS:

You may wish to consider a Statement of Cashflows Worksheet to highlight the sources, other than operations, of their cashflow. It will also highlight how the cashflow was used.

To maximize business income to more accurately show debt service capabilities, consider the standard personal debt-to-income ratios to calculate the wages the officers really **need** to take.

Source of Adjustments to Line 28:

- 1. Page One
- 2. Other Deductions Schedule [Ln 26]
- 3. Schedule M-1 [Ln 5 & Ln 7]
- 4. Schedule M-2 [Commercial Only]

General Cashflow Formula:

Start Line 28 Txbl Income B4 NOL Plus Line 18 Interest^
Minus Borrower Debt Payments*^
Plus Line 20 Depreciation
Minus Line 31 Total Tax

Commercial lenders only:

Minus M-2, Line 5a Dividends

^ Shortcut for Debt...two choices:

1) Estimate debt after adding back interest:
Page 1 Line 18 Interest _____

Sch L Line 17, Col (d) +______ ESTIMATED DEBT PMTS =_____

2) OR Do not add back interest and subtract principal (Sch L, 17, Col d).

Additional Line-by-Line Instructions:

1a. Up, down, sideways?

2. Compare COGS% to prior year.

4-8. Recurring?

- **9.** G/L on disposal of assets or casualty loss. Need to replace assets? Casualty loss impact? Insurance adequate?
- 14. Compare to prior years.
- **15.** Bad Debts: Accrual only. May be nonrecurring or noncash.
- 17. Enough? At least 10-40% of Ln 12&13.
- **18.** Add back and subtract annual debt. (See page 2-5 for debt list.)* $^{\wedge}$
- 19. Add back charitable cont's, optional.
- **20.** Add back depreciation, noncash.
- 24. Add back if optional. (Digging for \$\$\$)
- **26.** Trace [see Pg 2-14]. Adequate insurance? Add back amortization and nonrecurring items, if present.
- 31. Subtract Total Tax.

^{*} Debt Coverage: Do not subtract debt.

Form	1120 (2014) School Tools, Inc.		91-0000000	Page 2
Scl	nedule C Dividends and Special Deductions (see instructions)	(a) Dividends received	(b) Percentage	(c) Special deductions (a) x (b)
	Dividends from less-than-20%-owned domestic corporations (other than debt-financed stock).		70	
2	Div. 'ends from 20%-or-more-owned domestic corporations (other than or bt-financed stock)		80	
3	Dividends a debt-financed stock of domestic and foreign corporations		see instructions	
4	Dividends on certal preferred stock of less-than-20%-owned public utilities		42	
5	Dividends on certain prefered stock of 20%-or-more-owned public utilities		48	
6	Dividends from less-than-20%-ow ed foreign corporations and certain FSCs		70	
7	Dividends from 20%-or-more-owned fore. n corporations and certain FSCs	/	80	
8	Dividends from wholly owned foreign subsidiaries.		100	
9	Total. Add lines 1 through 8. See instructions for limitation			
10	Dividends from domestic corporations received by a small business investment company operating under the Small Business Investment Act of 1958		100	
11	Dividends from affiliated group members		100	
12	Dividends from certain FSCs		100	
13	Dividends from foreign corporations not include on lines 3, 6, 7, 8, 11, or 12		_	
14	Income from controlled foreign corporations under subpart F (attach Form(s) 5471)		-	
15	Foreign dividend gross-up			
16	IC-DISC and former DISC dividends not included on lines 1, 2, or 3			
17	Other dividend			
18	Deduction or dividends paid on certain preferred stock of public unities			
19	To al dividends. Add lines 1 through 17. Enter here and on age 1, line 4			
20	Total special deductions. Add lines 9, 10, 11, 12, and 18. Enter here and	d on page 1, line 29b .		

PAGE TWO Schedule C Dividends

This is not information lenders need.

PAGE THREE

Schedule J: Tax Computation

This information does not impact the lending decision. Ignore it.

Schedule K: Other Information

On the next two pages I take a look at 5 of the 18 items plus any other 'yes'.

Item 1: Cash-basis means that income is recognized when received and expenses are recognized when paid. This is very close to what is happening in their checkbook, but may not accurately reflect how much their activity earned them in the year.

If a cash-basis company receives an unusual amount of deposits on contracts it will do early next year, the previous year income will be overstated and the later year will be understated.

The problem is if the lender thinks business is declining or growing significantly when it is not. Check Schedule K, Line 1. If it is cash-basis, you cannot draw a conclusion.

Item 2: Indicates type of business.

Item 4b: If yes, the business will attach a Schedule G (see page 2-18).

Form	n 1120 (2014) School Tools, Inc.	91-0000000	Page 3
Sch	nedule J Tax Computation and Payment (see instructions)		
Far	t I – Tax Computation		
1	Sheck if the corporation is a member of a controlled group (attach Schedule O (Form 1120))	-	
2	Income tax. Check if a qualified personal service corporation		
	(see instructions)	▶ 2	1,600.
3	Alternative ninimum tax (attach Form 4626)	3	,
4	Add lines 2 and 3	4	1,600.
5 a	a Foreign tax credit (ttach Form 1118)		
k	Credit from Form 8834, (see instructions)		
c	General business credit (a 'ach Form 3800)		
c	Credit for prior year minimum x (attach Form 8827)		
e	Bond credits from Form 8912		
6	Total credits. Add lines 5a through 5	6	
7	Subtract line 6 from line 4	7	1,600.
8	Personal holding company tax (attach Schedula PH (Form 1120))	8	
9 a	Recapture of investment credit (attach Form 4255,		
k	Recapture of low-income housing credit (attach Form %611)		
	Interest due under the look-back method — completed long-term contracts		
	(attach Form 8697)		
	I Interest due under the look-back method — income forecast method (attac).		
	Form 8866)		
e	e Alternative tax on qualifying shipping activities (attach Form 8902)		
f	Other (see instructions — attach statement)		
10	Total. Add lines 9a through 9f	10	
11	Total tax. Add lines 7, 8, and 10. Enter here and on page 1, line 31	11	1,600.
Par	t II — Payments and Refundable Credits		
12	2013 overpayment credited to 2014		
13	2014 estimated tax payments		
14	2014 refund applied for on Form 4466		
15	Combine lines 12, 13, and 14	15	
16	Tax deposited with Form 7004	16	
17	Withholding (see instructions)		
18	Total payments. Add lines 15, 16 and 17	18	
19	Refundable credits from:		
	a Form 2439		
	Porm 4136		
	Form 8827, line 8c		
	1Other attach statement – see instructions)		
20	Total credits. Add lines 19a through 19d	20	
21	Total payments and credits. Add lines 18 and 20. Enter here and on page 1, line 32	21	
SCI	nedule K Other Information (see instructions)		
1	Check accounting method		Yes No
2	See the instructions and enter time:		
	Business activity code no. • 453990		-
	Describing the Business activity Retail_Sales Office Foundation Fo		-
	Is the corporation a subsidiary in an affiliated group or a parent-subsidiary controlled group?		- X
·	If 'Yes,' enter name and EIN of the parent corporation		21
	,		
4	At the end of the tax year:		-
7	a Did any foreign or domestic corporation, partnership (including any entity treated as a partnership), trust, or	r tax-exempt	
٠	organization own directly 20% or more, or own, directly or indirectly, 50% or more of the total voting power	of all classes of	77
	the corporation's stock entitled to vote? If 'Yes,' complete Part I of Schedule G (Form 1120) (attach Schedule	ıle G)	. X
k	Did any individual or estate own directly 20% or more, or own, directly or indirectly, 50% or more of the total		v
	all classes of the corporation's stock entitled to vote? If 'Yes,' complete Part II of Schedule G (Form 1120) (att Schedule G)	. X

	Form	1120 (2014) School Tools, Inc.		91-0000000		Р	age 4				
	Sch	edule K Other Information continued (see instruc	ctions)								
	5	At the end of the tax year, did the corporation:	•			Yes	No				
0		Own directly 20% or more, or own, directly or indirectly, 50% or more to vote of any foreign or domestic corporation not included on Forr ownership, see instructions	n 851, Affiliations Schedule?	all classes of stock entitle For rules of constructive	ed		Х				
		If 'Yes,' complete (i) through (iv) below.	(ii) F	(iii) Ot	(h.) Dan						
		(i) Name of Corporation	(ii) Employer Identification Number (if any)	(iii) Country of Incorporation	(iv) Per Owned in V	centag oting s	je Stock				
•											
0	b	Own directly an interest of 20% or more, or own, directly or indirect partnership (including an entity treated as a partnership) or in the bownership, see instructions	eneficial interest of a trust? F		c 		Х				
		(i) Name of Entity	(ii) Employer Identification Number (if any)	(iii) Country of Organization	(iv) Ma: Percentage Profit, Loss	Owne	ed in				
•											
-											
	6	During this tax year, did the corporation pay dividends (other than excess of the corporation's current and accumulated earnings and If 'Yes,' file Form 5452 , Corporate Report of Nondividend Distribution	profits? (See sections 301 an ions.	d 316.)			X				
	_	If this is a consolidated return, answer here for the parent corporati		•							
	7	At any time during the tax year, did one foreign person own, directlall classes of the corporation's stock entitled to vote or (b) the total For rules of attribution, see section 318. If 'Yes,' enter:					Х				
		(i) Percentage owned ► and (ii) Owner's country	· -								
		(c) The corporation may have to file Form 5472, Information Retur Corporation Engaged in a U.S. Trade or Business. Enter the numb	•	S. Corporation or a Foreig	gn 						
	8	Check this box if the corporation issued publicly offered debt instru If checked, the corporation may have to file ${\bf Form8281}$, Information Return for Po	S		▶∐						
	9	Enter the amount of tax-exempt interest received or accrued during									
	10 11	, ,									
	10	attached or the election will not be valid.	ankustian an lina (Oo) b Č								
		Enter the available NOL carryover from prior tax years (do not reduce it by any do Are the corporation's total receipts (page 1, line 1a, plus lines 4 thr	ough 10) for the tax year and	its total assets at the end			X				
0		of the tax year less than \$250,000?	-1 and M-2 Instead enter				21				
	14	made during the tax year •\$	ertain Tax Position Statement	(see instructions)?			Х				
		Did the corporation make any payments in 2014 that would require									
		If 'Yes,' did or will the corporation file required Forms 1099?				Х					
0		During this tax year, did the corporation have an 80% or more char its own stock?					Х				
		During or subsequent to this tax year, but before the filing of this revalue) of its assets in a taxable, non-taxable, or tax deferred transa	action?				Х				
	18	Did the corporation receive assets in a section 351 transfer in whic fair market value of more than \$1 million?	•				Х				

Item 5: if this corporation is an owner of another corporation or partnership, you may need to request those tax returns as well. Consider % ownership and your guidelines.

Item 10: Tells you how many shareholders at the end of the year.

If your borrower is a 40% owner and there are only two shareholders, the other shareholder has 'control'. If your borrower owns 40% and there are 20 shareholders, your borrower may have 'functional control' of business decisions.

Item 12: If this is significant you may want to ask about the prior year's Net Operating Losses. Is it recent or rolling forward? If a recent loss, have they recovered?

Item 13: If the corporation has less than \$250,000 receipts and assets, it can get out of filing the last page of the return, Schedule L Balance Sheets and the M-1 and M-2.

So if those pages are missing and it is a small corporation, don't imply to the borrower that their tax return is not complete.

You will be unable to use the shortcut for debt or find nontaxed income or nondeducted expenses. Hopefully those last two will not be material in such a small company.

Item 16: If yes, find out about the experience and abilities of the new owners. Do you think they can carry on the profitable operations of the recent past? Or right the ship if the recent past is challenged?

And finally, take a look at any other items with a 'Yes' response.

See alternative method next page if you start with M-1, Line 1 for analysis.

(d)

Page 5

1,455.

3,804.

1,044.

12,105

74,166.

91-0000000

15,480

6,834.

81,816.

1,866

17,610

End of tax year

3,804

34,632

22,527

School Tools, Inc

Balance Sheets per Books

Assets

2a Trade notes and accounts receivable

3 Inventories

4 U.S. government obligations
5 Tax-exempt securities (see instructions)
6 Other current assets (attach statement) Ln .6. Stmt.

b Less accumulated depreciation

b Less allowance for bad debts

Form 1120 (2014)

Schedule L

Prin
<u>ci</u> o.
Principal Due i
⊃
Next
Twe
welve /
Months

<

	~	Leon documulated depresiation	23,112.	17,010.	22/32/.	12/100.
	11 a	Depletable assets				
	b	Less accumulated depletion				
	12	Land (net of any amortization)				
		Intangible assets (amortizable only)	2,289.		2,289.	
		Less accumulated amortization	1,716.	573.	2,175.	114.
		Other assets (attach statement) Ln. 14 .Stmt.	1,710.	3,552.	2,173.	1,752.
				· · · · · · · · · · · · · · · · · · ·		
5	15	Total assets		127,731.		94,440.
	10			16 202		17 171
2		Accounts payable		16,203.		17, 171.
5	17	Mortgages, notes, bonds payable in less than 1 year		31,540.		24,912
5	18	Other current liabilities (attach stmt) Ln. 18 Stmt.		35,803.		24,976.
	19	Loans from shareholders		10,671.		3,129.
)	20	Mortgages, notes, bonds payable in 1 year or more		32,636.		14,355.
	21 22	Other liabilities (attach statement)				
	22	Capital stock: a Preferred stock b Common stock	24,000.	24,000.	24,000.	24 000
	23	Additional paid-in capital	24,000.	24,000.	24,000.	24,000.
-	24	Retained earnings — Approp (att stmt)				
	25	Retained earnings — Unappropriated		-23,122.		-14,103.
:	26	Adjimt to shareholders' equity (att stmt)		-23,122.		-14,103.
-	27	Less cost of treasury stock				
5	28	Total liabilities and shareholders' equity		127,731.		94,440.
)		nedule M-1 Reconciliation of Income	/Less\ ner Desks) o trans	94,440.
_	SCI	Note: The corporation may be re-			eturri	
: (1	Net income (loss) per books	9,019.	7 Income recorded of	n hooke this year not	ADD (RECURRING) CASH
~		* * * * * * * * * * * * * * * * * * * *	1,600.	included on this ref	•	RECEIVED, OTHERWISE
5	2	Federal income tax per books	1,600.	1	,	IGNORE.
2	3	Excess of capital losses over capital gains		Tax-exempt interest \$		IGNORE:
	4	Income subject to tax not recorded on books				
_		this year (itemize):				
5			5 ()	8 Deductions on this retu	ū	
-	5	Expenses recorded on books this year not	SUBTRACT (RECURRING)	against book income th		
5		deducted on this return (itemize):	CASH SPENT,		474.	
	а	Depreciation \$	OTHERWISE IGNORE.	b Charitable contribns\$		
)		Oharitable contributions . $\$				
	С	: Travel & entertainment \cdot \$ 402 .				
-						474.
5			519.			474.
5	6	Add lines 1 through 5	11,138.	10 Income (page 1, line 2	28) — line 6 less line 9	10,664.
)	Sch	nedule M-2 Analysis of Unappropriat	ted Retained Earni			
)		Balance at beginning of year			a Cash	Com'l Subtract
	2	Net income (loss) per books	9,019.	b Stock	c Property .	
		rectification (1000) per because it is it is it is it	3,013.			
		Other increases (itemize):		I b Other decreases (
	3	Other increases (itemize):		6 Other decreases (iterriize).	
		Other increases (itemize):		`	, 	
			14 100	7 Add lines 5 and 6		14 102
			-14,103. CPCA0234 01	7 Add lines 5 and 6.	, 	-14,103. Form 1120 (2014)

Beginning of tax year

6,834.

41,052

23,442

SCHEDULE L: BALANCE SHEETS

Balance Sheets can be incredibly helpful in determining where the cash is flowing, if not to your borrower.

Increases in assets use up cashflow generated from operations, as do decreases in liability and capital balances. Purchase of equipment uses cashflow. Increasing accounts receivable means the company has not received all the cashflow generated by operations. It is a use of cashflow if the corporation pays off debts or distributes cash to owners.

On the other hand, a decrease in assets is a source of cash. Examples: selling equipment or investments. Reducing inventory levels will free up cash as well. Increasing liabilities ...borrowing money...is a source of cash as is increased capital contributions by the owners.

Tax returns show you history. Cashflow generated from operations used last year to build up cash balances or inventory, or pay down debts, may be used differently next year. If the inventory levels are now stable the cashflow used to build them up last year may be available to your borrower this year for other uses.

Use judgment in how far to delve into the balance sheet. It may be most important if the company is in the midst of strong growth or in a challenged industry. A commercial lender might do a balance sheet analysis every time.

SHORTCUT FOR DEBT:

Schedule L, Line 17, column (d) principal due in the next 12 months can be used in debt estimates. This will not be a good estimate when:

- 1. Debt levels are changing;
- 2. Line 17 includes an outstanding balance on a commercial line of credit; or
- 3. Line 17 does not include current portion of longterm debt.

SCHEDULE M-1: RECONCILIATION

This schedule is a source of nontaxed income and nondeductible expenses. Any items reported on the M-1 have not been reported elsewhere.

Line 5: Subtract (recurring) cash spent, otherwise ignore. School Tools shows expenses on its books that did not reduce taxable income.

Any depreciation listed on Line 5a is a noncash item. Since it is reported on the M-1 (rather than front page) and is not cash spent, I ignored the \$117.

Line 5b is charitable contributions. I regard it as optional so do not subtract it.

Line 5c includes the disallowed meals of \$402. They spent this, I assume it is recurring and subtract it. If there are other items listed here, such as officer's life insurance premiums, subtract (or include in expenses) if you think it is cash flow rather than a bookkeeping adjustment.

Line 7: Add (recurring) cash received, otherwise ignore. If there are nontaxed income items, decide if they are cashflow. If yes, for historical cashflow, add. If you are calculating recurring cashflow, only add if you think it will continue.

Alternate Method: If your analysis starts with net income per books rather than taxable income, you need to consider all M-1 items as adjustments.

SCHEDULE M-2: ANALYSIS

For cashflow to an owner, be sure you do not give them credit for dividends on the 1040 unless you have subtracted dividends listed on Line 5 from corporate cashflow.

Since dividends are doubly taxed, it is more likely that owners will take excess cash out as a bonus if possible.

For business cashflow, subtract Line 5 Distributions (if typical) to determine business cashflow left in the business to service debt.

SCHEDULE D

Capital Gains and Losses

OMB No. 1545-0123

School Tools

(Form 1120)

► Attach to Form 1120, 1120-C, 1120-F, 1120-FSC, 1120-H, 1120-IC-DISC, 1120-L, 1120-ND, 1120-PC, 1120-POL, 1120-REIT, 1120-RIC, 1120-SF, or certain Forms 990-T.

2014

Department of the Treasury Internal Revenue Service

▶ Information about Schedule D (Form 1120) and its separate instructions is at www.irs.gov/form1120.

iname				Employer id	ientific	ation number
Sch	nool Tools, Inc.			91-000	000	0
Pai	rt I Short-Term Capital Gains and I	Losses – Assets H	leld One Year or L	.ess		
See	instructions for how to figure the amounts to r on the lines below.	(g) Adjustment to gain or loss fro	from Subtract column (e)			
	form may be easier to complete if you round ents to whole dollars.	Proceeds (sales price)	Cost (or other basis)	Form(s) 8949, Pa line 2, column (column (d) and combine the result with column (g)
1a	Totals for all short-term transactions reported on Form 1099-B for which basis was reported to the IRS and for which you have no adjust-ments (see instructions). However, if you choose to report all these transactions on Form 8949, leave this line blank and go to line 1b					
	Totals for all transactions reported on Form(s) 8949 with Box A checked					
	Totals for all transactions reported on Form(s) 8949 with Box B checked					
3	Totals for all transactions reported on Form(s) 8949 with Box C checked				ı	
4	Short-term capital gain from installment sales fro	m Form 6252, line 26 or	37		4	
5	Short-term capital gain or (loss) from like-kind ex	changes from Form 882	4		5	
6	Unused capital loss carryover (attach computation	on)			6	
7	Net short-term capital gain or (loss). Combine lin	es 1a through 6 in colum	nn h		7	
Par						
See instructions for how to figure the amounts to enter on the lines below. This form may be easier to complete if you round off cents to whole dollars. (d) Proceeds Cost (or other basis) (g) Adjustment to gain or loss from (sales price) (or other basis)					om irt II,	(h) Gain or (loss) Subtract column (e) from column (d) and combine the result with column (g)
	Totals for all long-term transactions reported on Form 1099-B for which basis was reported to the IRS and for which you have no adjustments (see instructions). However, if you choose to report all these transactions on Form 8949, leave this line blank and go to line 8b					
9	Form(s) 8949 with Box D checked Totals for all transactions reported on Form(s) 8949 with Box E checked					
10	Totals for all transactions reported on Form(s) 8949 with Box F checked					
-	,,	<u> </u>	1	1		
11	Enter gain from Form 4797, line 7 or 9				11	2,516.
12 Long-term capital gain from installment sales from Form 6252, line 26 or 37						
	Long-term capital gain from installment sales from	m Form 6252, line 26 or	37		12	
13	Long-term capital gain from installment sales from Long-term capital gain or (loss) from like-kind exceptions.	,			13	
13 14		changes from Form 8824	4			
14 15	Long-term capital gain or (loss) from like-kind exc Capital gain distributions (see instructions) Net long-term capital gain or (loss). Combine line	changes from Form 8824	4		13	2,516.
14 15 Pa i	Long-term capital gain or (loss) from like-kind excapital gain distributions (see instructions) Net long-term capital gain or (loss). Combine line rt III Summary of Parts I and II	changes from Form 8824	4		13 14 15	2,516.
14 15	Long-term capital gain or (loss) from like-kind exc Capital gain distributions (see instructions) Net long-term capital gain or (loss). Combine line	changes from Form 8824 es 8a through 14 in colun 7) over net long-term cap	14		13	2,516.

18 Add lines 16 and 17. Enter here and on Form 1120, page 1, line 8, or the proper line on other returns | 18 |

Like the 1040 Schedule D, you'll now have to go to Form 8949 for the details. Form 8949 is covered in the manual 'Tax Return Analysis: Essentials and 1040 Review'

Watch For



When they changed the form they also changed line numbers. Line 2 became Line 4, etc. If you are reviewing pre-2012 returns, watch for the names of the lines, not the line numbers.

With Part I Short-term gains and losses, the column (h) gain/loss is the cashflow. With Part II Long-term, we cannot determine cashflow without a broker's statement for stock or closing statements for Real Estate.

LINE 4 INSTALLMENT SALES

The interest income from the installment sale will be included on Page 1, Line 5. However, you may not have realized part or all of it came from an installment sale. I don't include the interest from page one or the gain from Schedule D Line 4 in cashflow since interest and gain are a part of the amount received on the note.

Form 6252 Line 21 shows us the principal received last year, but does not indicate how much longer the payments will continue. I ask for information on the amount and duration of the payments, subtract the page one interest income and Schedule D, Line 4 gain and add full payments to cashflow if the payments will continue long enough. Form 6252 is covered in detail in the manual 'Tax Return Analysis: Essentials and 1040 Review'.

LINE 5 LIKE-KIND EXCHANGES

When the borrower has simply exchanged one type of business or investment property for another, and no cash has changed hands, there will be no gain or loss.

Like-Kind Exchanges are reported on Form 8824 which is required to be attached to the return.

If there is gain because the borrower's property was worth more than the property exchanged for and so received cash in addition to the other property, that amount will come in on Line 3 or 9 of the Schedule D or Line 5 or 16 on Form 4797.

Tip



Tax on the gain will have to be paid when they finally sell the 'last' property.

LINE 6 UNUSED CAPITAL LOSS CARRYOVERS

Unused capital loss carryovers are losses from a prior year. Unlike in the 1040, a corporation cannot take a capital loss in excess of capital gains of the same year. Do not count it.

Watch For



If a loss, do not add back more than the amount on 1120 Pg 1, Line 8.

LINE 11 GAIN/LOSS ON BUSINESS ASSETS FORM 4797 GAIN/LOSS ON BUSINESS ASSETS

Includes involuntary conversions other than from theft on property held more than one year. We generally do not include it in cashflow as it is unlikely to be recurring. The resulting gain/loss may flow to D or directly to Line 9 of Page One.

FORM 4684 BUSINESS CASUALTY LOSS

Business Casualty Loss flows through the 4797 and onto page one, line 9. Most often we will not include it since we assume casualty losses are nonrecurring.

LINE 12 (SEE LINE 4 EXPLANATION)

LINE 13 (SEE LINE 5 EXPLANATION)

LINE 14 CAPITAL GAIN DISTRIBUTIONS

These distributions are really dividends.

To Do



Circle the \$2,516 on Line 7 and trace it to Form 4797 (Page 2-22).

SCHEDULE G	
(Form 1120)	

Information on Certain Persons Owning the **Corporation's Voting Stock** (Rev December 2011)

► Attach to Form 1120.

OMB No. 1545-0123

Department of the Treasury Internal Revenue Service

► See instructions.

Tools, Inc

91-0000000

Employer identification number (EIN)

Certain Individuals and Estates Owning the Corporation's Voting Stock. (Form 1120, Schedule K, Question 4b). Part II Complete columns (i) through (iv) below for any individual or estate that owns directly 20% or more, or owns, directly or indirectly, 50% or more of the total voting power of all classes of the corporation's stock entitled to vote (see instructions).

US	66.60
US	66.60
_	US

Form 1125-A

Department of the Treasury

Cost of Goods Sold

Attach to Form 1120, 1120-C, 1120-F, 1120S, 1065, or 1065-B.

► Information about Form 1125-A and its instructions is at www.irs.gov/form1125a.

OMB No. 1545-2225

Name		Employer identification number		tion number
Sch	ool Tools, Inc.	91-00	0000	0
1	Inventory at beginning of year		1	81,816.
	Purchases			272,736.
3	Cost of labor		3	
4	Additional section 263A costs (attach schedule)		4	
5	Other costs (attach schedule) See Other Costs Statement		5	13,392.
6	Total. Add lines 1 through 5		6	367,944.
7	Inventory at end of year		7	74,166.
8	Cost of goods sold. Subtract line 7 from line 6. Enter here and on Form 1120, page 1, line 2 or the appropriate line of your tax return (see instructions)			293,778.

Form **1125-E** (Rev December 2013)

Compensation of Officers

► Attach to Form 1120, 1120-C, 1120-F, 1120-REIT, 1120-RIC, or 1120S.

Department of the Treasury Internal Revenue Service ► Information about Form 1125-E and its separate instructions is at www.irs.gov/form1125e. OMB No. 1545-2225

School Tools, Inc.

Employer identification number

91-0000000

Note. Complete Form 1125-E only if total receipts are \$500,000 or more. See instructions for definition of total receipts.

1 (a) Name of officer	(b) Social security	(c) Percent of time devoted	Percent of s	(f) Amount of			
1 (a) Name of officer	number	to business	(d) Common	(e) Preferred	compensation		
I.M. Playful	123-45-6789	100.0 %	33.3 %	아	16,000.		
Lotta Toyz	234-56-7890	100.0 %	16.7 %	아	24,000.		
Too Playful	345-67-8901	50.0 %	33.3 %	양	17,000.		
2 Total compensation of officers	57,000.						
3 Compensation of officers claimed on Form 1125-A or elsewhere on return							
4 Subtract line 3 from line 2. Enter the							
line of your tax return					57,000.		

SCHEDULE G: INFO ON OWNERS

This schedule is triggered if the answer is 'yes' to Schedule K, Line 4b. (see page 2-11).

Do not be concerned that the combined % is higher than 100%. This is because a husband and wife are listed as shareholders and they each are shown with the combined, indirect % ownership of both.

1125-A: COST OF GOODS SOLD

Lines 1 & 7: Watch for a dramatic change in inventory. Generally, the trend in inventory should mirror the trend in sales.

A jump in inventory should usually be accompanied by an increase in sales. If not, are they building up inventory for expansion? If so, that is tying up cashflow.

If this trend continues, not all cashflow generated by operations may be available for owner comp or to the business to service debt unless they are financing through borrowing or capital contributed.

On the other hand, a severe drop in inventory could signal cashflow problems. Is it a permanent drop? Did they have a year-end sale that has been made-up in beginning of the year purchases? If not, will it be? Is the supplier now closer? Did the company adopt "just-in-time" inventory methods that allow it to run on lower inventory levels?

Line 3: Will include wages/ payroll taxes/ benefits for people working directly on manufacture of product (including officers) and subcontractors.

Line 5: May include insurance. Look here if the insurance on the other deductions schedule (supporting Pg 1, Line 26) does not seem adequate.

1125-E: COMPENSATION OF OFFICERS

Percent of stock owned, compensation and % time devoted for each officer. Percentage ownership gives you a sense of who has control over cashflow.

If your borrower is a low % owner, actual wages may be the best number to use for cashflow. (Use your internal guidelines re: % ownership. A 25% cutoff is common.)

If this corporation has a fiscal year other than a calendar year, the wages reported here may not be the same as the wages reported on the Form 1040. Investigate only if a significant difference.

The wages will also not be the same as on the 1040 if the personal taxable wages were reduced by 401K contributions, dependent care benefits or other nontaxable items.

If you are looking at personal loans for consumer or mortgage lending use wages on the 1040, W-2 Line 5 or pay-stub. Just be sure to treat this borrower consistent with other wage earners.

This section is not required if receipts are less than \$500,000.

Part of the officer's wages may be reported here and transferred to 1125-A, Line 3 instead of the front page.

Form 1120, Page 1, Line 26 **Other Deductions Statement**

Credit card discount	1,568.
Freight	789.
Phone	2,994.
Professional services	1,410.
Postage	1,044.
Utilities	6,759.
Travel	3,444.
Miscellaneous	5,940.
Supplies	402.
Unsalable merchandise	81.
Lease expense	7,620.
Insurance	1,521.
Amortization of organization expense	459.
Meals and entertainment (50%)	402.
Total	34,433.
i otal	

Always look for noncash and nonrecurring expenses to add back. Also consider if insurance is adequate.

Nondeducted expenses for meals will be on M-1. We are not there yet.

Form 1120, Page 5, Schedule L, Line 6

Other Current Assets:	Beginning of tax year	End of tax year
Prepaid Insurance	1,866.	1,044.
Total	1,866.	1,044.

Form 1120, Page 5, Schedule L, Line 14 Ln 14 Stmt

Other Assets:	Beginning of tax year	End of tax year
Rent deposit	3,552.	1,752.
Total	3,552.	1,752.

Form 1120, Page 5, Schedule L, Line 18

Ln 18 Stmt

Other Current Liabilities:	Beginning of tax year	End of tax year
Accrued payroll taxes Accrued excise taxes Accrued wages Travel expense payable Equipment payable Federal income tax payable	3,846. 4,620. 27,196. 141. 0.	2,112. 3,858. 16,800. 258. 288. 1,660.
Total	35,803.	24,976.

School Tools, Inc. 91-0000000	2
Form 1125, Line 5 Other Costs Statement	
Freight in	13,392.
Total	13,392.

SUPPORTING SCHEDULES:

Any lines which say 'attach schedule' will have a supporting schedule after the formal IRS forms.

PAGE 1, LINE 26 OTHER DEDUCTIONS

Items reported here simply did not have a line on the front page of the 1120. They have been subtracted from taxable income on Line 26. Check here for nonrecurring items and amortization (\$459) to add back. Also, be sure they have sufficient insurance.

I do not use this schedule as a source for the nondeductible meals adjustment. It is the same amount as on the M-1, but there may be additional nondeductible items there.

Page #s are from full manual.	



EXCERPT FROM THE MANUAL:

BEYOND THE 1040:

CORPORATION PARTNERSHIP & LLC RETURNS

S Corporations

Bailey: 1040, Page one

Page #s are from full manual.

1040		ent of the Treasury—Interr			20	014	OMB N	lo. 1545-0074	IRS Use O	nlv—D	o not write or stap l e in th	is space.
For the year Jan. 1-De		, or other tax year beginn			Н.	2014, ending			20	Se	e separate instruct	ions.
Your first name and		., , ,	Last r	name	,			,			ur social security nu	
Bill			Bai	ilev							8-77-6666	
If a joint return, spo	use's first	name and initial	Last r								ouse's social security i	number
Barnum Anı	า		Bai	ilev						66	6-77-8888	
		street). If you have a P.0							Apt. no.	A	Make sure the SSN(s) above
3 Ring Cir	ccle										and on line 6c are o	
City, town or post offi	ce, state, a	nd ZIP code. If you have	a foreign add	dress, also complete	spaces b	elow (see inst	ructions).			Pı	residential Election Ca	mpaign
Bailey WA	9800										k here if you, or your spous	
Foreign country nar	me			Foreign pr	ovince/s	state/county		Foreign	postal code		y, want \$3 to go to this fund below will not change you	
										refun	d. You	Spouse
Filing Status	1	Single				4	Hea	d of household	d (with qua	lifying	oerson). (See instructi	ons.) I f
· · · · · · · · · · · · · · · · · · ·	2	Married filing joir	ntly (even	if only one had ir	ncome)		the	qualifying pers	on is a chil	d but r	not your dependent, e	nter this
Check only one	3	Married filing sep		Enter spouse's S	SN abo			d's name here.				
box.		and full name he				5		alifying widow	• •	depen		
Exemptions	6a	X Yourself. If so	meone ca	ın claim you as a	depen	dent, do no	t chec	k box 6a .		. }	Boxes checked on 6a and 6b	2
•	b	•						(4) (16 - 1-11-1		<u>.</u> ,	No. of children	
	С	Dependents:		(2) Dependent social security nu		(3) Dependent		(4) ✓ if child qualifying for	child tax cred		on 6c who: • lived with you	3
	(1) First			,			to you	(see inst			 did not live with you due to divorce 	
If more than four	Beat			789-45-6		Son		>		_	or separation (see instructions)	
dependents, see	Bee			321-54-6		Daught		×			Dependents on 6c	
instructions and	Spai	kle Baile	У	852-36-9	741	Daught	er	×	<u> </u>		not entered above	
check here ►	d	Total number of ex	omntions	claimed							Add numbers on lines above ▶	5
	7	Wages, salaries, ti							· · · ·	7		600.
Income	, 8а	Taxable interest.								8a		861.
	b	Tax-exempt interest				8b				oa	Ι,	001.
Attach Form(s)	9a	Ordinary dividends					'			9a		
W-2 here. Also	b	Qualified dividends		onoddio B ii roq	anoa	9b				-		
attach Forms W-2G and	10	Taxable refunds, c		offsets of state a	and loca		_			10		
1099-R if tax	11	Alimony received								11		
was withheld.	12	Business income of		ttach Schedule (C or C-	EZ				12		
	13	Capital gain or (los						eck here		13		
If you did not	14	Other gains or (los	ses). Attac	ch Form 4797 .					[14		
get a W-2, see instructions.	15a	IRA distributions	. 15	a		b Ta	axable a	mount .	[15b		
occ monactione.	16a	Pensions and annui	ties 16a	а		b Ta	axable a	mount .	[16b		
	17	Rental real estate,	royalties,	partnerships, S	corpora	ations, trust	s, etc. /	Attach Sched	dule E	17	122,	733.
	18	Farm income or (Ic	ss). Attac	h Schedule F .						18		
	19	Unemployment co	mpensatio	on						19		
	20a	Social security bene	efits 20a	а		b Ta	axable a	mount .		20b		
	21	Other income. List								21		
	22	Combine the amoun		r right column for li	ines 7 th			ur total incon	ne ▶	22	173,	194.
Adjusted	23	Educator expense				23		,				
Gross	24	Certain business exp			0	·						
Income	05	fee-basis governmen										
	25	Health savings acc										
	26	Moving expenses.							712			
	27 28	Deductible part of se Self-employed SEI						٥,	713.			
	29	Self-employed SE										
	30	Penalty on early w										
	31a	Alimony paid b R		-								
	32	IRA deduction .	•									
	33	Student Ioan intere					_					
	34	Tuition and fees. A										
	35	Domestic production										
	36	Add lines 23 throu								36	5,	713.
	37	Subtract line 36 fro	•						. ▶	37	167	_

Bailey: W-2 **4** | 9

Bailey's Fisheries 3 Social security wages 4 Social security tax withhel 3 Nedicare wages and tips 5 Medicare wages and tips 6 Medicare tax withheld	Form W-2		Wage and Tax Statement ► Keep for your records							
a Employee's social security No . 888-77-6666 b Employer's ID number 92-7778888 c Employer's name, address, and ZIP code Bailey's Fisheries Street 123 Trout Lane City Bailey State WA ZIP Code 98000 Foreign Country d Control number . X Transfer employee information from the Federal Information Worksheet e Employee's name First Bill M.I. Last Bailey f Employee's address and ZIP code Street 3 Ring Circle City Bailey State WA ZIP Code 98000 F Employee's address and ZIP code Street 3 Ring Circle City Bailey State WA ZIP Code 98000 Third-party sick pay 14 Enter box 14 below after entering boxes 18, 19, and 20.							,			
b Employer's ID number 92-7778888 c Employer's name, address, and ZIP code Bailey's Fisheries Street 123 Trout Lane City Bailey State WA ZIP Code 98000 Foreign Country d Control number . X Transfer employee information from the Federal Information Worksheet e Employee's name First Bill Last Bailey f Employee's address and ZIP code Street3 Ring Circle City Bailey State WA ZIP Code 98000 F Employee's address and ZIP code Street3 Ring Circle City Bailey State WA ZIP Code 98000 A Medicare wages and tips 48,600.00 Medicare tax withheld 4 Social security tax withheld 3,013.00 Medicare tax withheld 5 Medicare tax withheld 705.00 8 Allocated tips Distributions from sect. 45 and nonqualified plans (Important, see Help) 10 Dependent care benefits Distributions from sect. 45 and nonqualified plans (Important, see Help) Third-party sick pay 11 Statutory employee Retirement plan Third-party sick pay 12 Enter box 12 below Third-party sick pay 13 Statutory employee Retirement plan Third-party sick pay 14 Enter box 14 below after entering boxes 18, 19, and 20.				Military: Complete Pa	rt V	l on Paç	ge 2 below			
Street 123 Trout Lane City Bailey State WA ZIP Code 98000 Foreign Country d Control number . X Transfer employee information from the Federal Information Worksheet E Employee's name First Bill Last Bailey Street 3 Ring Circle City Bailey State WA ZIP Code 98000 To Social security tips 48,600.00 To Social security tips 10 Dependent care benefits Distributions from sect. 45 and nonqualified plans (Important, see Help) 12 Enter box 12 below To Social security tips 13 Statutory employee Retirement plan Third-party sick pay Third-party sick pay 14 Enter box 14 below after entering boxes 18, 19, and 20.	b Employer's ID nu c Employer's name	mber <u>92-7778888</u> , address, and ZIP code	= · -	compensation 48,600.00 Social security wages	_	tax with	held 4,860.00 security tax withheld			
Monqualified plans X Transfer employee information from the Federal Information Worksheet 11 Nonqualified plans E Employee's name 12 Enter box 12 below First Bill Last Bailey Suff. I Employee's address and ZIP code Street 3 Ring Circle Retirement plan Third-party sick pay City Bailey Third-party sick pay State WA ZIP Code 98000 14 Enter box 14 below after entering boxes 18, 19, and 20.	City Baile State WA	ey	- - 7	Medicare wages and tips 48,600.00	8	Allocate	re tax withheld 705.00 ed tips			
Last Bailey Suff. I Statutory employee Retirement plan Street 3 Ring Circle City Bailey State WA ZIP Code 98000 Suff. 13 Statutory employee Retirement plan Third-party sick pay 14 Enter box 14 below after entering boxes 18, 19, and 20.	X Transfer e	mployee information from al Information Worksheet	11		10	Distribu	itions from sect. 457			
State WA ZIP Code 98000 14 Enter box 14 below after entering boxes 18, 19, and 20.	Last Bailey f Employee's addr Street 3 Ring	Suff	13	Retirement plan						
	State WA	ZIP Code 98000	14		_					

THE SHAREHOLDER'S 1040

I have included the owner's 1040 first, to show you how they information from an S corporation flows into the 1040 of the owner.

The Baileys have an active interest in both a partnership and an S corporation. Their 1040 starts at left. I have included just a few of the relevant forms from that return. The worksheet packet has AGI method and Schedule Analysis method (SAM) worksheets completed for this return. If you are not 'in class', use the worksheets on pages 6 & 7. Follow along.

To Do



Wages...see W-2 Line 5 above. It is also \$48,600.

AGI: No adjustment. **SAM:** Use the \$48,600.

Interest...circle and trace to Schedule B.

Rentals, Partnerships, etc...DO NOT use the number on the front page, Line 17. It is just a placemarker.

AGI: Subtract \$122,733 (you would add it back if it were a loss).

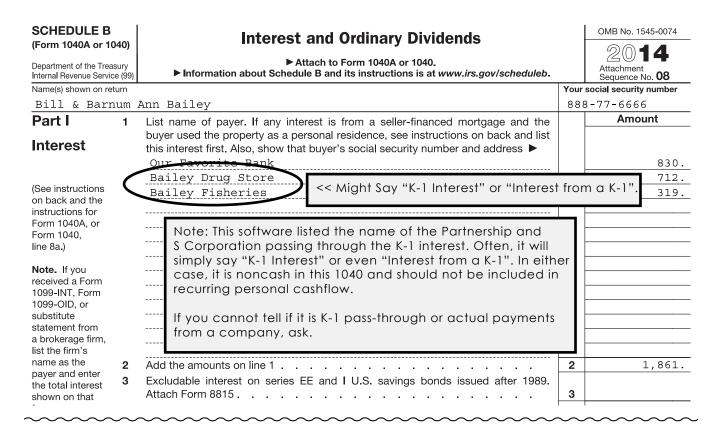
SAM: Enter zero.

Both: Circle the number and trace it to Schedule E on page 4-11.

SE tax...quidelines vary.

AGI: I made no adjustment.

SAM: I subtracted it. Your financial institution may do the opposite. Check your guidelines!



This Sch B lists the partnership and S Corporation but does not make it clear the interest is pass-through. Often the listing will say 'Interest from a K-1' or 'K-1 interest expense'.

We can confirm that on the K-1.

LOW % OWNER:

Exclude pass-through interest and dividends from cashflow. The owner did not receive this cash. You will determine their actual cashflow by using withdrawals and guaranteed payments from their K-1.

HIGH % OWNER:

Choice one...exclude pass-through interest/dividends from personal cashflow AND be sure to include it in the cashflow of the partnership or S corporation when you analyze the source entity.

Choice two... Include it in personal cashflow. After all, the owner does have access to it if a high enough %. If you do, though, then you cannot add it again when you do the 1065 or 1120S analysis. You'll find it there

on Schedule K. With this choice you cannot also use actual cashflow from a K-1.

Bailey: 1040 Schedule B

CASE STUDY:

We'll use choice one. AGI method: Subtract the \$1031 interest (\$712 Drug Store and \$319 Fishery) from cashflow. Schedule Analysis method: Include the \$830 interest from the bank.

TAX-EXEMPT INTEREST

May be listed here but will always be listed on Page 1, Line 8b of the 1040. Use 1040, Line 8b as your source for tax-exempt interest.

The tax-exempt interest on Line 8b may include K-1 pass-through interest. We will be able to confirm that on the K-1 when we review it.

It will be important not to add tax-exempt interest at the partnership or S corporation level if you have already included the pass-through in the personal analysis.

	edule E (Form 1040) 2014				Attachme	ent Sequence N				Page 2
Nam						Your so	ur social security number			
	ll & Barnum Ann Bailey							77-6	5666	
	ution. The IRS compares amounts reported on your									
Pa	Income or Loss From Partnerships a any amount is not at risk, you must check the br								activity for	which
_			. ,							
27	, , , , , , , , , , , , , , , , , , , ,									
	unallowed loss from a passive activity (if that lo you answered "Yes," see instructions before co			I FOIIII	0002), (or unreimbu	rsea p	arther		No No
_		Jiipiotiii	(b) Enter P for		heck if	(d) Em	ployer	ᄀ	(e) Che	
28	(a) Name partnership; S foreign identification for S corporation partnership number								any amo not at	
Α	ailey Drug Store P 93-000000							0 🗆		
В	Bailey Fisheries		S			92-77	7888	3		
С										<u> </u>
D							_			<u> </u>
_	Passive Income and Loss			_		ve Income			<u> </u>	
	(f) Passive loss allowed (g) Passive income (attach Form 8582 if required) from Schedule K-1		(h) Nonpassive I from Schedule ?			ection 179 expe tion from Form			Nonpassive i om Schedul e	
_	(attasi 1 sim see 2 ii required)	<u> </u>	. ·		doddo					,225.
B			··· 2	492.						, 223.
C			•••	402.						
D			••							
29	a Totals								125	,225.
	b Totals	•••	2,	492.						
30	Add columns (g) and (j) of line 29a						30		125	,225.
31	• (// (//						31	(2,	492.)
32		•	s). Combine lin	nes 30	and 31	. Enter the				
De	result here and include in the total on line 41 belo	ow					32		122,	<u>,733.</u>
Га	rt III Income o									
33	•									
Α	NONPASSIVE = Busine			_		•				
В	S-Corporation shareho									
	While your guidelines of									
	(c) i aggive dedd	(c) Passive dedu my guess is that in general the greater likelihood of income or risk of loss is								
	(attach Form on the nonpassive side	∋.								
<u>A</u>	: PASSIVE = Business/inv	, a ctm	ant income	if Own	nor icr	't active				
В							rn sh	arah	olders	
34	a Totals b Totals Generally not guaran						•			
35						00010 00	, arre		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
36	` 1			.,.)
37) 1 Described Lancas and base	nislead	ding, since t	he red	al loss	may be g	great	er th	an the	
	include in the to deductible loss due to	passiv	ve loss limita	ations						
Pa	rt IV Income o									
38	(a) Name The K-1s least likely to									
_	& Gas investments. O									
	income from any K-1 re		iling less the	ın 10%	o or cc	isntiow. (I	neys	IIII SU	priract	
39	Combine colum the paper loss, though	1.)								
40		Also c	omplete line 42) below			40			
41						40NR, line 18 ▶	41		122	,733.
42				,, 0		,	7.			
72	farming and fishing income reported on Form 4835,		,							
	(Form 1065), box 14, code B; Schedule K-1 (Form 1									
	V; and Schedule K-1 (Form 1041), box 14, code F (s	ee instru	ctions)	42						

Fo	_{rm} 11	20S				eturn for an S	-		F	OMB No. 1545-0123	3
Der	partment of	the Treasury	► Inform	attach	ning Form 2553	nless the corporation to elect to be an S of separate instruction	corporation.		20s.	2014	
_		ar year 2014	_			14, ending	,	.ge 1/1011111			
Α	S election	n effective date		Name					D Emp	loyer identification num	nber
		1/94	TYPE	Bailey's F		2-7778888					
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_				123 Trout 1		ND - for the control of the				07/86	
С	Check if M-3 attac				rovince, country, and z	IP or foreign postal code			-	assets (see instructions)	
_	1-41		t l O	Bailey	:u- u-i- t	Yes X No	WA 98000 If 'Yes,' attach		\$ f not all	317,89	4.
G Н <u>I</u>	Check Enter t	if: (1) (4) (he number of	Final return Amended re shareholde	eturn (5)	me change (3 S election termine holders during an	Address chang nation or revocation ny part of the tax yea	ge .r			0	-
Ca	ution. I	nclude only tr	ade or busii	ness income and e	xpenses on lines	1a through 21. See	the instructions	for more infor	mation	l.	
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N						er amount owed			25		
T S	-					and 24, enter amoun			. 26		
				Credited to 2015		► • • • • • • • • • • • • • • • • • • •		Refunded ▶			
		_				g accompanying schedules on all information of which p				e and belief, it is true,	
Si	gn	correct, and cor	mplete. Declara	ation of preparer (other the	an taxpayer) is based i	on all information of which p	oreparer has any know	ledge.			<u> </u>
He	ere					▶ D₁	resident		with th	ne IRS discuss this return ne preparer shown below nstructions)?	•
		Signature of	of officer		Date	Tit	le		,555,11	Yes	No
		Print/Type prep	arer's name		Preparer's signature		Date	Charl	if	PTIN	
Pa	id	I.R. Ess, 0			,			Check self-employ	ш"		
Pr	eparer	Firm's name		Ess, CPA	ı			Firm's EIN		999999	
	e Only	Firm's address	-	Lane Street, E	verytown Ml	11223					
		5 234,033		/ =	•			Phone no.	(123)	456-7890	

The front page of the 1120S is similar to the Schedule C/F and the front pages of the 1065 and the 1120.

THE SAME ANALYSIS APPLIES:

- Is it a significant source of income or risk for the borrower?
- Consider type of business, gross receipts and total wages to get a feel for the business. What kind of equipment do they have, how old, how much? How long have they been in business?
- Does the corporation generate enough cashflow from operations to service debt?

Overview

This only takes a few minutes and gives a quick thumbnail sketch of the business.

Pg 2 Sch B Ln 1 If cash basis, be careful drawing conclusions from comparison of years.

Pg 2 Sch B Ln 2 Type of business?

Pg 1 Top Fiscal or calendar year

Pg 1 Box A Date of S Corp election. Helps to see if initial return is full yr.

Pg 1 Box E Date incorporated

Pg 1 Ln G/H Final return... They may have changed entity type. If so, you may be looking at a partial year and they are still in business.

Pg 1 Ln I # of shareholders

Pg 1 Ln 1c Gross receipts

Pg 1 Ln 7 Compensation of officers

Pg 1 Ln 8 Salaries & wages

Form 1125-A Ln 3 Cost of Labor

Pg 1 Ln 11 How much are the rents?

Pg 1 Ln 13 Interest (need debts...for this case study we will use the shortcut described at right.)

Pg 1 Ln 14 Depreciation...Review equipment list if attached for size/scope of business and if they are replacing as a healthy business would be.

Source of Adjustments:

- 1. Page One
- 2. Other Deductions Sch [Ln 19]
- 3. Sch K [Lns 2-11a]
- 4. Sch M-1 [Lns 3 & 5]
- 5. Sch M-2 [Commercial only]

General Cashflow Formula:

Start Line 21 Ordinary Income
Add Line 13 Interest^
Minus Borrower Loan Payments*^
Plus Line 14 Depreciation

Business-only analysis:

Minus M-2, Line 7 Distributions

^ Shortcut for debt... Two choices:

1) To estimate debt after adding back interest:

Page I	Line 13 Interest	
Sch L	Line 17, Col (d)	+
ESTIMATE	ED DEBT PMTS `	=

2) OR Do not add back interest and subtract principal (Schedule L, Line 17, Column d).

Additional Line-by-Line Instructions:

1a. Compare to prior years.

- 2. Compare COGS% to prior years.
- **4.** G/L disposal of assets or business casualty loss. If casualty loss, impact on cashflow? Insurance?
- **9.** Decline could mean cashflow problems or new equipment.
- **10.** Bad debts. Accrual basis only. If significant & nonrecurring, consider if it is noncash or nonrecurring?
- 12. Enough? (10-40% of Line 7)
- **13.** Add back interest and subtract loan payments.
- 14. Add back depreciation.
- 17. Add back if optional.
- 19. Trace to supporting schedule.

^{*} Debt Coverage: Do not subtract debt.

Bailey's Fisheries

4 | 14
Page #s are from full manual.

1							_				
	Sch	nedule B Other Information (see instructions)						Yes	No		
0	1 Check accounting method: a X Cash b Accrual c Other (specify) ► 2 See the instructions and enter the:										
0											
		a Business activity. ► Commercial Fishing b Product or service ► Seafood									
	3	3 At any time during the tax year, was any shareholder of the corporation a disregarded entity, a trust, an estate, or a nominee or similar person? If "Yes," attach Schedule B-1, Information on Certain Shareholders of an S Corporation									
0	4 At the end of the tax year, did the corporation: a Own directly 20% or more or own directly or indirectly 50% or more of the total stock issued and outstanding of										
	any foreign or domestic corporation? For rules of constructive ownership, see instructions. If 'Yes,' complete (i) through (v) below										
		(i) Name of Corporation (ii) Employer Identification Number (if any) (iii) Country of Incorporation of Stock Owned					is Date	100%, En	nter the LQualified ter S Election		
•	b Own directly an interest of 20% or more, or own, directly or indirectly, an interest of 50% or more in the profit, loss, or capital in any foreign or domestic partnership (including an entity treated as a partnership) or in the beneficial interest of a trust? For rules of constructive ownership, see instructions. If 'Yes,' complete (i) through (v) below										
•		(i) Name of Entity (ii) Employer (iii) Type (iv) Country of Identification Number (if any)						Ównedi	imum % n Profit, r Capital		
	5a At the end of the tax year, did the corporation have any outstanding shares of restricted stock?										
		(i) Total shares of restricted stock									
	b At the end of the tax year, did the corporation have any outstanding stock options, warrants, or similar instruments?										
	6	6 Has this corporation filed, or is it required to file, Form 8918 , Material Advisor Disclosure Statement, to provide									
	information on any reportable transaction? 7 Check this box if the corporation issued publicly offered debt instruments with original issue discount										
	8 If the corporation: (a) was a C corporation before it elected to be an S corporation or the corporation acquired an asset with a basis determined by reference to the basis of the asset (or the basis of any other property) in the hands of a C corporation and (b) has net unrealized built-in gain in excess of the net recognized built-in gain from prior years, enter the net unrealized built-in gain reduced by net recognized										
	built-in gain from prior years (see instructions)										
			tine end of the tax y	cur	"						
0	10 Does the corporation satisfy both of the following conditions? 8 The corporation's total receipts (see instructions) for the tax year were less than \$250,000.										
	 a The corporation's total receipts (see instructions) for the tax year were less than \$250,000								Х		
0	During the tax year, did the corporation have any non-shareholder debt that was canceled, was forgiven, or had the terms modified so as to reduce the principal amount of the debt?								Х		
	10	If 'Yes,' enter the amount of principal reduction	allam kamata atau						Х		
	During the tax year, was a qualified subchapter S subsidiary election terminated or revoked? If 'Yes', see instructions							Х	^		
									 		
	t	P If 'Yes,' did the corporation file or will it file required Forms 1099	?					X			

Form 1120S (2014)

SCHEDULE A: COST OF GOODS SOLD

You must be looking at a 2010 or prior tax return. What used to be Schedule A at the top of page two is now Form 1125-A. (See page 24 of Section 4).

SCHEDULE B: OTHER INFORMATION

Only five of the 13 items are usually of interest.

Item 1: Cash basis means that income is recognized when received and expenses are recognized when paid. This is very close to what is happening in their checkbook, but may not accurately reflect how much their business activity earned them during the year.

For example, if a cash basis company receives deposits on contracts in December, but does the work in January, the earlier year income will be overstated and the later year will be understated.

The biggest problem with this is if the lender thinks the business is declining and has concerns about it.

Before you draw conclusions about declining or growing businesses, check Schedule B, Line 1. If it is cash basis, you cannot draw a conclusion.

Item 2: Type of business.

Item 4: If this company owns part of another company, consider if you need to get the tax return of the additional entity. How does this impact your global cashflow calculation?

Item 10: If total receipts and assets are less than \$250,000 you may not have a Schedule L (used for the debt shortcut) or an M-1 (used for nondeductible expenses and nontaxed income).

Item 11: I love this question. If the answer is yes, you have some questions.

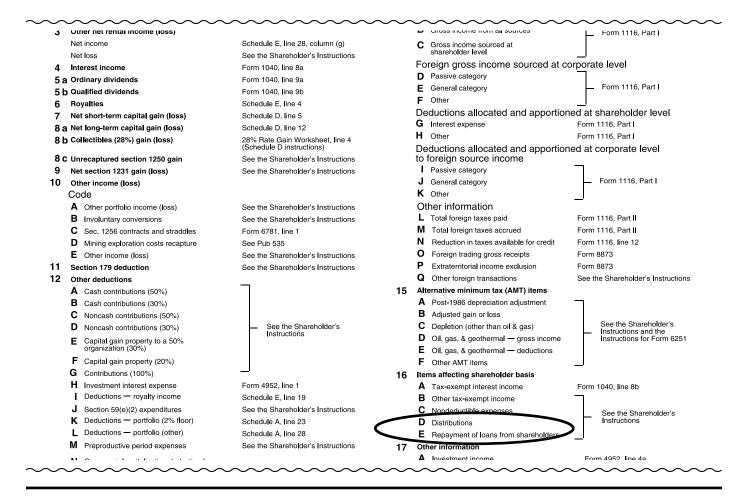
SCHEDULE K: SHAREHOLDERS' PRO RATA SHARE ITEMS

Prior to 2012, Schedule K started at the bottom of Page two for the 1120S. It has now moved to the top of page three.

1120S: Schedule K-1

Page #s are from full manual.

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Cabadula V 1		0044	\bigcup	Final K-1		Amended I	<-1	OMB No. 1545-0123
Schedule K-1 (Form 1120S)		2014		Part III	Sharel	older's Sha	are (of Current Year Income,
Department of the Trea Internal Revenue Service	sury For calendar year 20	014, or tax		artin				and Other Items
Internal Revenue Service	ce year beginning	, 2014	1	Ordinary I		ncome (loss)		Credits
	ending	,				-2,492.		
	· -		2	Net rental re	eal estate inc	come (loss)		
	er's Share of Income,							
Credits, etc	See page 2 of form and s	eparate instructions	3	Other net	rental inco	ome (loss)		
Dord							l <u> </u>	
Part I	nformation About the Co	rporation	4	Interest in	ncome		Γ	
A Corporation'	's employer identification number					319.		
92-7778	888		5 a	Ordinary of	dividends			
B Corporation'	's name, address, city, state, and	ZIP code						
Bailey'	s Fisheries		5 k	Qualified	dividends		14	Foreign transactions
123 Tro	ut Lane						L	
Bailey,	WA 98000		6	Royalties	_			
							l	
			7	Net short-	term capit	al gain (loss)		
C IRS Center	where corporation filed return						l <u> </u>	
Ogden,	UT 84201-0013		8 a	Net long-t	term capita	al gain (loss)		
Part II	nformation About the Sh	ereholder					L	
raitii	IIIOI illation About the on		8 b	Collectible	es (28%) g	ain (loss)		
D Shareholder	's identifying number						l	
888-77-			8 0	Unrecaptu	ured section	n 1250 gain		
E Shareholder	's name, address, city, state, and	d ZIP code					L	
Bill Ba	iley		9	Net section	on 1231 ga	in (loss)		
747 Sto	ne Ave							
Bailey,	WA 98000		10	Other inco	ome (loss)		15	Alternative minimum tax (AMT) items
			L_	1			L	
F Shareholder	r's persontage of stock		1_	l			L	
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			11	Section 1	79 deducti	on	16	Items affecting shareholder basis
							<u>C</u>	2 <u>,</u> 396.
F			12	Other dec	ductions	••••		
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	Line 16 E: Repayme	nt of	L	<u> </u>				
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			L_	<u> </u>			L	
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				*See a	ttached	statement fo	r ad	ditional information.



SCHEDULE K-1: SHAREHOLDER'S SHARE

This is part of the 1120S, not the 1040. It is similar to the 1065 K-1 and passes thru items of Income, Credits, and Deductions to the owner while retaining their character.

Question F:

Look here to determine if your borrower/ shareholder has enough % ownership to require review of the full 1120S.

Top of right column:

Notice if this is the final K-1. If so this is not continuing cashflow.

Line 16, Code D:

Distributions of cash in addition to wages are often significant and continuing. They may be taking some

compensation as distributions instead of wages to minimize payroll taxes. This may be property.

Line 16, Code E:

This is repayment of loans to shareholders. It represents cashflow from the company to the owner.

Some lenders consider that when the loan is paid off, the company may simply shift from loan repayment to distributions, especially with a 100% owner.

WHERE DID IT GO?

The next page (back of the K-1) is your cheat sheet for where these entries end up on a 1040.

See also the Bailey's 1040 on pages 4-8 through 4-11. Finally, the K-1 could flow into a Partnership (1065), a corporation (1120) or another S Corporation (1120S).

Next Steps:

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"I love the step-by-step approach of your manuals, you take the numbers and explain what they are, why you use them or not, what schedule you look at to find the details of where than number came from and how they tie into the overall cash flow analysis."

Dorothy Wenker, Commercial Lender MidSouth Bank

It's great to work **at my own pace** since the course allows you to **stop**, **review**, **and go back** over items you may not have understood the first time around. A very helpful feature!

Linda Wiley, Pacific Western Bank

"Linda has been extremely helpful with various questions I have had over the years. If I am ever stumped on a question in regards to cash flow, I am confident I can go to her and will receive an accurate, prompt and friendly response. Linda is a fantastic resource to have."

Ryan Earl, Senior Credit Analyst Heritage Bank

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